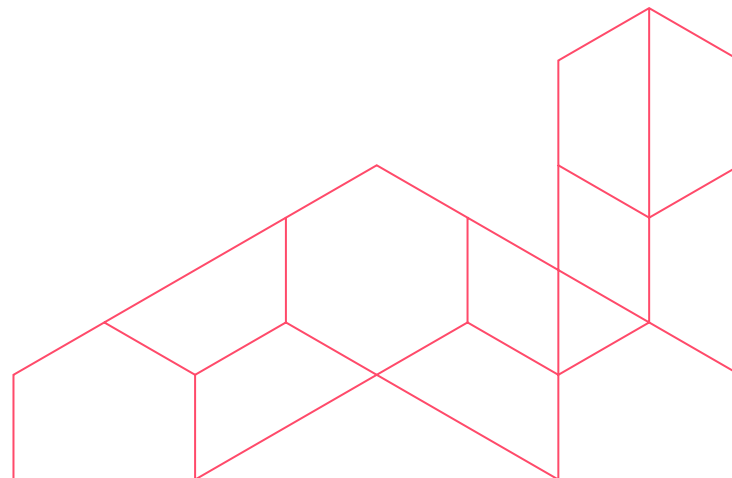


How 5 Enterprises Save Time and Reduce Costs

with Data Protection



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Data Management: Overwhelming or Strategic Advantage?

Today, enterprises must manage data across a growing number of cloud, edge, and on-premises locations, increasing costs and complexity. As data demands increase, some IT leaders find it difficult to control costs.

As legacy backup products multiply, so do costs, staff hours, and coverage gaps. Already-busy IT teams are asked to learn multiple products and interfaces while taking on time-consuming manual work.

At the same time, IT leaders must run the business on data. They want innovation, but budget and staff are already overloaded.

The result? A business integrity gap. Think about where your organization's data environment is today and where your data environment should be to thrive and accelerate business.

A first step to close the business integrity gap is to adopt modern, efficient data management.

[LEARN MORE ABOUT CLOSING THE BUSINESS INTEGRITY GAP >](#)



What's the Secret to Efficient Data Management?

Many organizations are reducing operating costs while also meeting data protection SLAs. They are saving money in the cloud and on-premises. Their teams are eliminating administrative burdens and automating redundant, error-prone processes – freeing them to focus on strategic initiatives.

Efficient data management is possible. Move to a modern data protection platform that supports innovation. Discover a comprehensive platform that ensures critical data is protected and ready to recover.

Organizations that take a fresh, modern approach to data protection can eliminate the business integrity gap. Read on to learn how five enterprises save substantial time and money while vastly improving data protection.



University of Canberra: 38% Improvement in Backup Window, Better Student Service



CHALLENGE

The University of Canberra provides distance learning across Australia and Asia. Student experience is a major pillar of the digital strategy. The IT team wanted to ensure that they were staying ahead of new ways to protect IT services and ensure the security of critical data. They evaluated a number of vendors but found none had the end-to-end support that Commvault could provide.

SOLUTION

Implementing the Commvault platform with Amazon Web Services (AWS) enables the IT team to focus on digital strategy rather than backups and storage administration. The university uses Commvault integrations to back up a wide variety of assets, including Nutanix AHV and ESX hypervisors, Oracle Database and Real Application Clusters, and Microsoft SQL databases.



38%

improvement in backup window



AUD\$135,000

saved on tape overheads and storage costs



Frees IT resources to focus on digital strategy

[READ THE CASE STUDY >](#)



RESULTS

Through the combination of Commvault and AWS, the university gained the agility to support long-term retention requirements and enhance student service. In addition, features such as Commvault encryption both at rest and in flight help ensure data security while transferring backup data to AWS, an important consideration for the university.

The backup window is greatly improved with an average throughput of 415 GB per hour (sometimes exceeding 3,000 GB per hour) compared to 300 GB per hour when the university was copying to tapes without deduplication. The automation also empowers the IT team to focus on digital strategy rather than backups and storage administration.



UNIVERSITY OF
CANBERRA



We evaluated Veeam, Rubrik, and HYCU, but only Commvault provided the end-to-end functionalities that we required and supported the cloud service providers we wanted to use. It also did not require other products or vendors to fill any gaps.

Justin Mason

Associate Director, Vendor and Operations
University of Canberra

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Astra Daihatsu Motor: Eliminating Downtime and Improving Customer Satisfaction

CHALLENGE

Astra Daihatsu Motor wanted to improve its ability to recover quickly from outages and prevent escalating costs. One of the leading Indonesian automotive manufacturers, the company produces up to 2,000 Daihatsu and Toyota vehicles a day.

Every minute of downtime is approximately \$1,000 USD, which means the organization could lose almost \$60,000 USD per hour in the event of an outage. An outage would also impact scheduled deliveries to customers and increase the cost of overtime to get production back on schedule.

SOLUTION

After extensively reviewing the options, Astra Daihatsu Motor chose Commvault, fulfilling the company's requirements while still being simple to use. Deployed in just two weeks, the Commvault solution supports the company's needs for highly available systems, applications, and data. It also enables the company to hit its service-level targets.



95% reduction in backup window

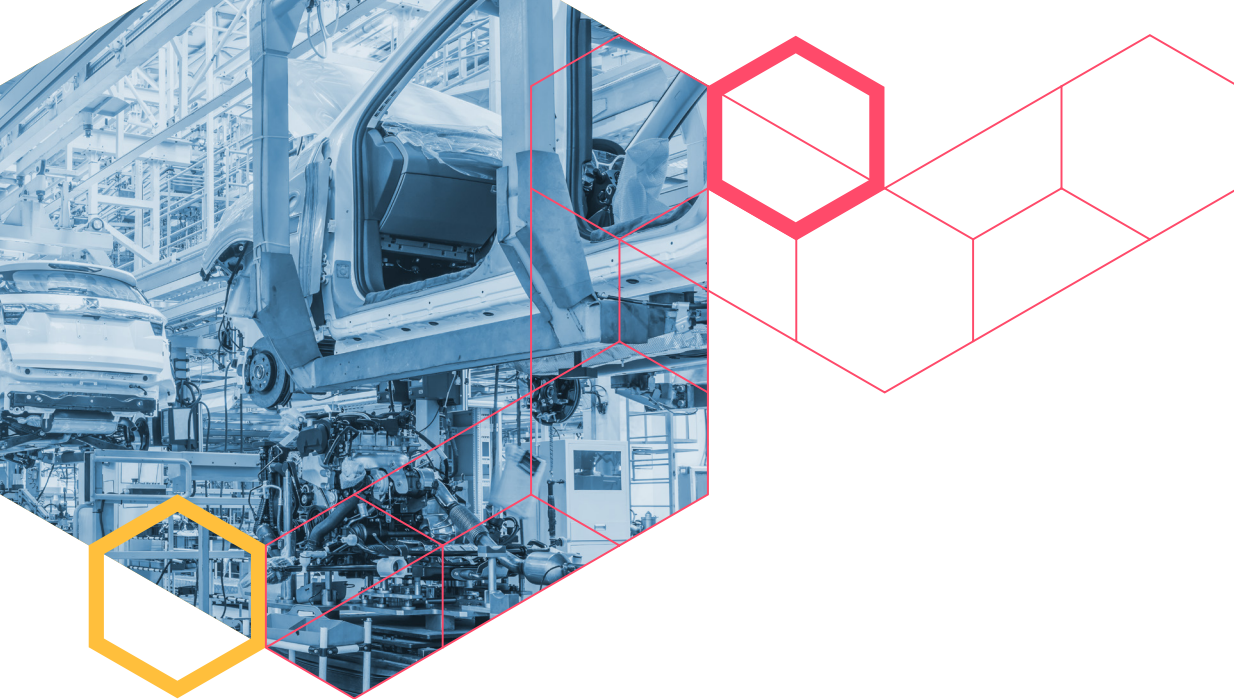


80% reduction in recovery time



Minimized the risk of losing
~\$60,000 USD
per hour from system downtime

[READ THE CASE STUDY >](#)



RESULTS

The Commvault solution integrates with an HPE tape library and Fujifilm tape storage system. Commvault enables Astra Daihatsu Motor to reduce the recovery time by 80 percent – from more than eight hours to just two hours – which has resulted in a 95 percent shorter backup window.

The solution supports cloud services while complying with the data protection policies and regulatory requirements of the parent and related companies. Astra Daihatsu Motor can now deliver timely information to customers by achieving high availability of business-critical production systems rather than backups and storage administration.



“

Rather than spending hours every day on manual backups, we now have time to focus on productive tasks. It's transformed our IT culture.

Akmal Kusumajaya

Head of IT, Astra Daihatsu Motor

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syncreon: Cutting \$500,000 in Total Cost of Ownership Over Three Years

CHALLENGE

Syncreon provides scalable supply chain solutions to premier automotive and technology brands around the world. Data is critical to ensure a smooth and efficient operation for warehouses and transportation management.

Over time, syncreon ended up with six backup tools – Veeam, Rubrik, Microsoft, HP Data Protector, Druva Phoenix, and Druva inSync. Each solution had its own licensing method, so it was difficult to manage and predict licensing costs.

Even with all of those products, syncreon didn't have the right coverage. So they looked for a single solution with the ability to integrate with a wide range of systems.

SOLUTION

syncreon replaced six tools with a single Commvault solution. Centralizing the overall administration of licensing with Commvault empowered syncreon to easily plan its IT budget based on operating instances, such as by virtual server or by virtual machine, and significantly reduce costs.



Cut **~\$500,000**
in licensing over 3 years

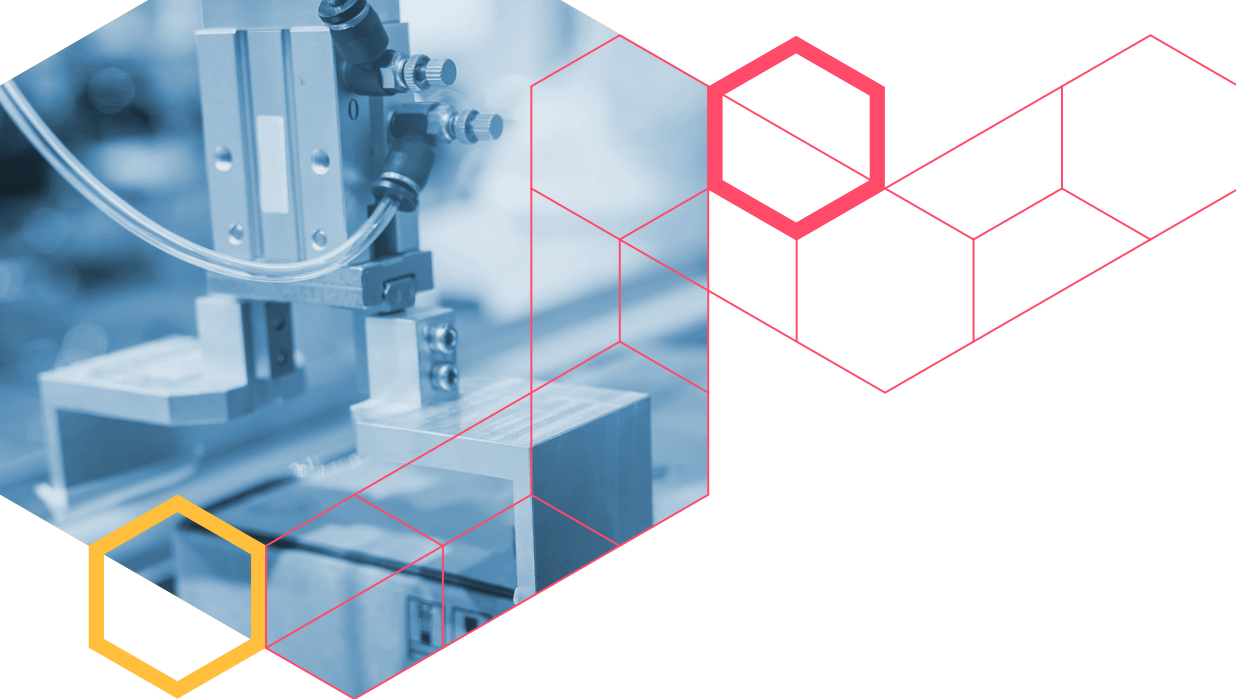


Improved team productivity
by centralizing backups



Simplified IT budget planning

[READ THE CASE STUDY >](#)



RESULTS

With the move to Commvault, syncreon saved almost \$500,000 from licensing, lease buyouts on aging hardware, and new hardware costs.

With the Commvault solution's flexible reporting capabilities, syncreon can respond to compliance requests from customers or auditors, such as producing evidence for backups over a certain period. The team can easily run a backup report for a particular site or customer via a single console instead of logging into different systems. This simplifies the process of meeting compliance needs and gives the team confidence that data is secured and available.



“

We now have greater visibility of our overall data protection process and have improved team productivity.

John Gallagher

Senior Manager, Global IT, Enterprise Systems and Cloud, syncreon

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Arvest Bank: Slashing Time and Expense of Data Backup

ARVEST

CHALLENGE

Arvest Bank, a Forbes® Top 10 U.S. bank, needed a reliable way to keep customer data safe and in compliance. The bank has been working with Commvault software since 2007.

SOLUTION

Commvault is helping Arvest Bank save time and money. While the team is transitioning from tape to a disk-to-disk solution, Commvault allows them to easily and seamlessly move data. Unique Commvault features are creating a 75% reduction in backup times. The team sees backups completing almost two days ahead of what they were on the earlier tape model.



Cut storage by
90%
with deduplication



Cut time to complete backups by
75%



Stay ahead of compliance demands

[READ THE CASE STUDY >](#)



ARVEST

RESULTS

Commvault speed and innovation are helping the IT team stay ahead of compliance demands while also saving time and money. The bank also increased its backup schedule from five days a week to seven days a week.

Integrated deduplication has cut down the storage needs by nearly 90%, saving hundreds of thousands of dollars in disk cost alone. The IT team is experiencing 75% to 85% deduplication rates that allow storage of 3.6 PBs data on 571 TBs worth of disk.

The improved uptime is also saving time for the Arvest Bank team. Commvault has solid uptime and stability, especially when compared to their previous backup product that frequently would crash.

“

Other products that I've used don't seem to innovate and update their software in order to support backups for new technologies nearly as quickly as Commvault does.

Josh Kimes

Network Systems Engineer, Arvest Bank

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Sify Technologies: 30% Cost Reduction for Backup Service Delivery



CHALLENGE

Sify Technologies Limited needed a reliable and scalable solution to support backup and recovery across multiple data centers in five cities. One of India's largest integrated information and communication technology (ICT) service providers, Sify wanted to offer customers comprehensive data protection as a service (DPaaS) to complement cloud services across Microsoft Azure, Amazon AWS, and Google Cloud Platform.

SOLUTION

Sify chose Commvault software for its ability to scale cost-effectively and support object storage as a target platform. With Commvault, Sify can enhance cybersecurity, improve recovery readiness, and meet compliance requirements.



30%
reduction in overall backup
service delivery costs



Seamless operations without
increasing resources



Improved customer service
with ServiceNow integration

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RESULTS

The Commvault solution enables Sify to quickly replicate customer data from production data centers – on-premises, private cloud, or public cloud – to different zones as secondary copies on a daily, weekly, or monthly basis, with minimal human intervention.

The superior deduplication capability saves significant storage footprint. Across cloud services, teams easily manage cross-platform backup migrations between different cloud providers via one Commvault console.

The move also improved the Sify customer experience. For example, Commvault integration with ServiceNow gives Sify customers the ability to generate self-provisioning reports and monitor their backup operations at any time.

sify

“

Commvault simply exceeds our expectations. With its user-friendly features and integration capability with multiple platforms, we've never had any specific challenge on data readiness in meeting specific customer demands.

Jitender Durairajan

Head of Cloud Engineering and Solutions,
Sify Technologies

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Save Time and Reduce Costs with Efficient Data Protection

It's time to cut costs, save staff time, and reduce risk. Your data is vital to your organization's growth and future innovation. It's time to review your data protection strategy.

- Where can you find IT cost reductions across the data environment?
- How quickly can you solve data fragmentation issues to meet SLAs?
- Where are expensive point solutions causing failure points?

At Commvault, we help organizations large and small achieve efficient data protection. Commvault solution providers and global systems integrators are ready to help you save money, free your staff resources, and innovate with less hassle.





Let's discuss efficient data management. To learn more or chat with our team, visit

COMMVAULT.COM/CUT-IT-COSTS >

commvault.com | 888.746.3849 | get-info@commvault.com



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