

DATA CENTER MODERNIZATION

# Keep Customers' Data Ready for Business

## Protecting the Modern Data Center

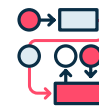
Data resides everywhere now – on-premises, at the edge, and in the cloud. While hybrid and multi-cloud strategies reduce capital costs and ongoing maintenance, it introduces its own set of challenges in effectively protecting distributed environments and defending against advanced cyberthreats.

Today, organizations need a better way to safeguard their data in an ever-changing threat landscape. Traditional 'last line of defense' data protection solutions play a pivotal role in recovering post-attack, but they are reactionary, narrowly focused, and no longer sufficient. To ensure the adoption of hybrid and multi-cloud infrastructures produce results, Commvault partners with Global Systems Integrators (GSIs) to actively defend the modern data estate and simplify data protection and recovery for security, IT, and compliance teams.

## Data Center Modernization and Data Security Challenges



Reducing the complexity and cost of data protection



Overcoming manual, siloed processes



Closing data protection gaps



Balancing data recovery speed and efficiency with cost



## Beyond Native Data Protection

As data centers modernize to take advantage of the cloud, it's critical to differentiate the data protection and recovery tasks managed by the cloud provider and the customer. While cloud providers generally ensure high service availability, their protection of the organization's workloads, applications, containers, and infrastructure is limited. Organizations often overlook the difference between a cloud's limited native controls and what is needed to provide complete and rapid data recovery. This exposes organizations to costly risks in recovering data and compromises industry regulatory and compliance requirements.

## Commvault Makes It Simple to Safeguard the Entire Data Estate

Commvault partners with GSIs to help organizations modernize their data protection and management for greater agility and performance across hybrid and multi-cloud environments. Our services provide comprehensive data protection with curated recovery options and robust reporting capabilities. Integrated on a single control plane with a simple-to-use console, users have full visibility into how and where they backup data, can scale on demand to meet new needs, and have advanced cyberthreat detection capabilities to proactively protect and recover workloads across the data environment.

### Commvault Data Protection Benefits

- Establish future-proof data protection that scales on demand
- Protect industry's broadest range of workloads including mission-critical workloads, the cloud and SaaS applications, mainframes and containers.
- Reduce cloud-operating IaaS costs by an average of 78%<sup>1</sup> by optimizing servers and storage
- Employ advanced technology to monitor and respond to cyberthreats
- Accelerate digital transformation and foster innovation

## Commvault Helps GSI Partners Deliver More Value to Customers<sup>2</sup>

**60%**

Reduction in annual exposure to data theft or breaches

**50%**

Reduction in annual unplanned downtime

**78%**

Net cost reduction per TB for IT staff data management support

**30%**

Improvement in average recovery time for VMs

1 – Source: "Hybrid & Multicloud Perceptions Survey" (PDF), Microsoft, October 2021.

2 – Source: IDC white paper, [Quantifying the business value of Commvault software – worldwide customer survey analysis](#), June 2021.

## Our Commitment to Protecting Digital Transformation

Together with our Partners, Commvault strengthens customers' cyber-resiliency strategies, speeds adoption of cloud-first data transformation and reduces the costs of protecting and managing data in hybrid and multi-cloud environments.

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For more information, visit [COMMVAULT.COM/GSI-PARTNERS](https://www.commvault.com/gsi-partners).